

Digia Plc

Interim Report Q1/2008

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President and CEO



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Q1 Summary



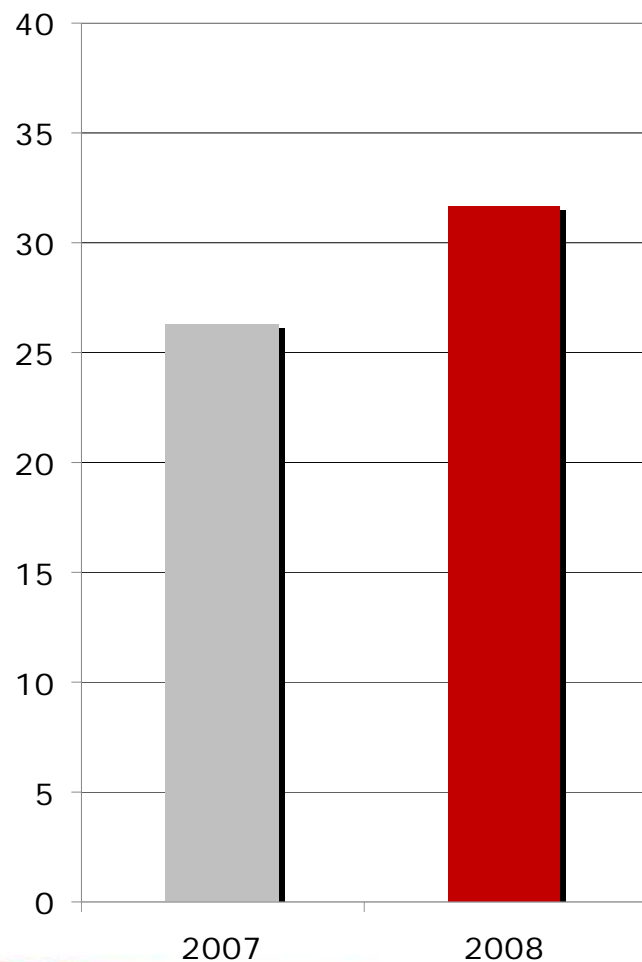
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Q1 Summary

- Net sales and net profit in good growth
 - Consolidated net sales EUR 31.7 million, up 20.5 per cent year on year
 - Profitability (EBIT-%) 13.3 per cent (10.9 per cent 1-3/2007)
- Organic growth 14.4 per cent
 - Organic growth of telecommunications sector close to 30 per cent
- Earnings per share increased significantly
 - EUR 0.12 euroa (1-3/2007 EUR 0.07)
 - Up 71.4 per cent

Net Sales Q1 2008

Net Sales, EUR million

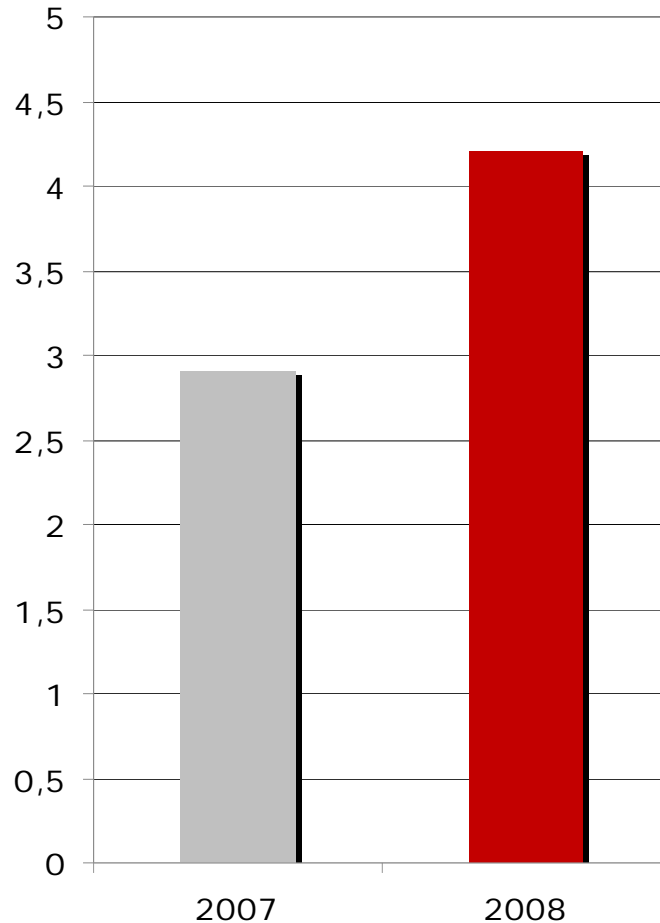


	Q1/2008	Q1/2007
Telecommunications	15.9	11.8
Finance and Services	8.6	6.9
Industry and Trade	7.2	7.6
Digia	31.7	26.3

- Consolidated net sales EUR 31.7 million, up 20.5 per cent
- Organic growth was 14.4 per cent
- Product business accounted for 13 per cent of net sales

Operating Profit Q1 2008

Operating Profit, EUR million



	Q1/2008	Q1/2007
Telecommunications	3.1	1.4
Finance and Services	0.6	0.1
Industry and Trade	0.6	1.3
Digia	4.2	2.9

- Consolidated operating profit was EUR 4.2 million, up 47.0 per cent year on year
- Profitability (Ebit-%) 13.3 per cent
- Earnings per share EUR 0.12 euroa, up 71.4 per cent

Markets and Digia's Business



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Markets and Digia's Business

- Performance in line with plans during the first quarter
 - Boosting organic growth
 - Substantial improvement in profitability
- Market situation has been good especially in telecommunications sector
 - Other sector faced challenges during reported period
- Increased personnel costs are putting a strain on the company's profitability and personnel turnover has remained at a high level
 - Digia has succeeded well in its recruitments
- Digia has implemented its internationalisation strategy in a controlled yet determined manner
 - The units in Russia and China extend the company's service range to near-shore and off-shore services
 - A foothold in rapidly growing markets

Markets and Digia's Business

- Telecommunications sector had a strong quarter
 - Organic growth close to 30 per cent
 - Demand has remained good and order book has remained strong
 - Active recruitment policy continues
 - Investment in January to Russian markets (Sunrise-r)
 - In April Digia opened a software development unit in Chengdu, China
- Finance and Services sector's utilisation rate fell
 - Organic growth over 10 per cent
 - Utilisation rate fell due to delays in the launch of customer projects
 - If the general uncertainty of the finance sector continues, it may continue to adversely affect the development of the project situation
- Industry and Trade did not quite reach its net sales target
 - Digia has expanded its supplying of ERP systems to the municipal sector
 - The growth in net sales generated by ERP systems has outperformed the market average
 - The division has seen signs of lengthening decision periods among customers



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Prospects for 2008 and Company Objectives



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Prospects for 2008 and Company Objectives

- Main targets for 2008 are to continue organic growth while maintaining good profitability level
 - The company's management will focus on customers, personnel and further internalisation of operations
 - The key short-term targets include organic growth, expanding the company's service offerings, deepening customer relationships and enhancing employee satisfaction
 - Digia will continue to increase its operational efficiency while pursuing a strict cost policy
- For the second quarter of 2008 Digia estimates its organic development to continue to outperform the market average and its profitability to continue to be on a good level

Prospects for 2008 and Company Objectives

- Digia's board of directors specified long-term objectives
 - In the long-term Digia seeks primarily to concentrate on strengthening of organic growth
 - Aiming to reduce debt-equity ratio
 - Objective is to further develop current competence and product based businesses over the earlier announced turn over target EUR 200 million for 2010
- Digia will partly renounce its 9 November 2006 announced revolving credit facility
 - Company is still able to execute strategically important acquisitions but the company focuses now on organic development of businesses seeking of improvement for profitability and for earnings per share

Thank You!

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www.digia.com

The Digia logo is located in the bottom left corner of the slide. It consists of the word "digia" in a white, lowercase, sans-serif font, set against a dark red background. The background of the slide features a decorative pattern of overlapping, wavy lines in shades of red, orange, and yellow, creating a dynamic, abstract design.

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