

Digia Plc

Interim Report 1-6/2010

12 Aug 2010

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CEO



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Summary



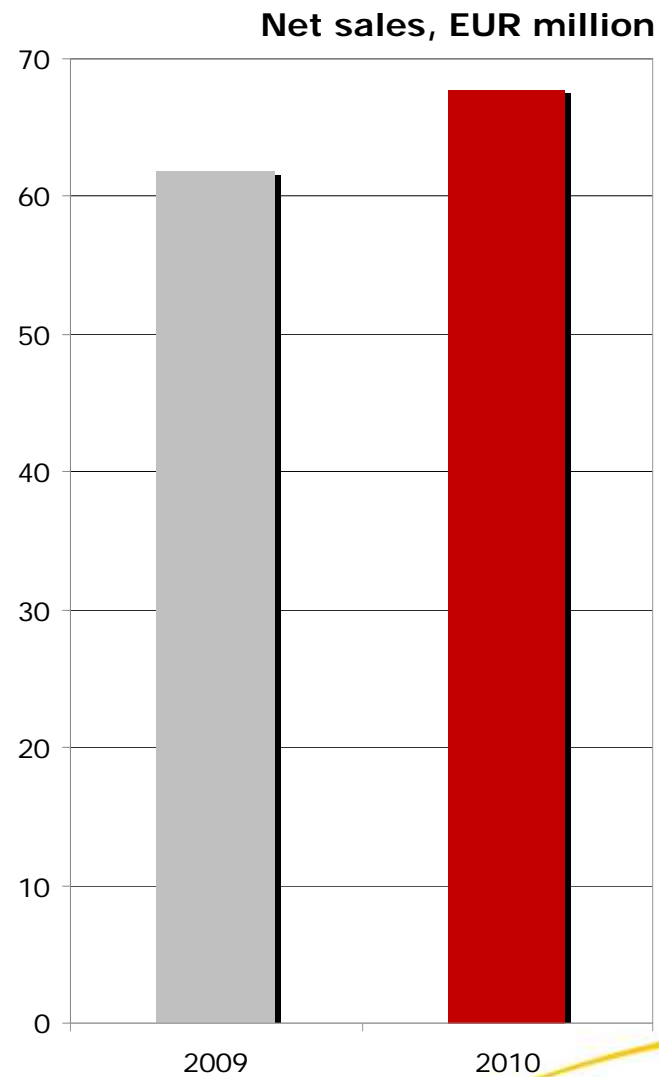
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Summary 1-6/2010

- Strong increase in net sales
 - Consolidated net sales EUR 67.8 million (EUR 61.9 million), up 9.7 per cent
- Operating profit improved considerably
 - Operating profit EUR 9.5 million (8.1 MEUR), up 16.6 per cent
 - Profitability (EBIT-%) 13.9 per cent (13.1 per cent)
- Earnings per share increased to EUR 0.30 (EUR 0.25)

Net sales 1-6/2010

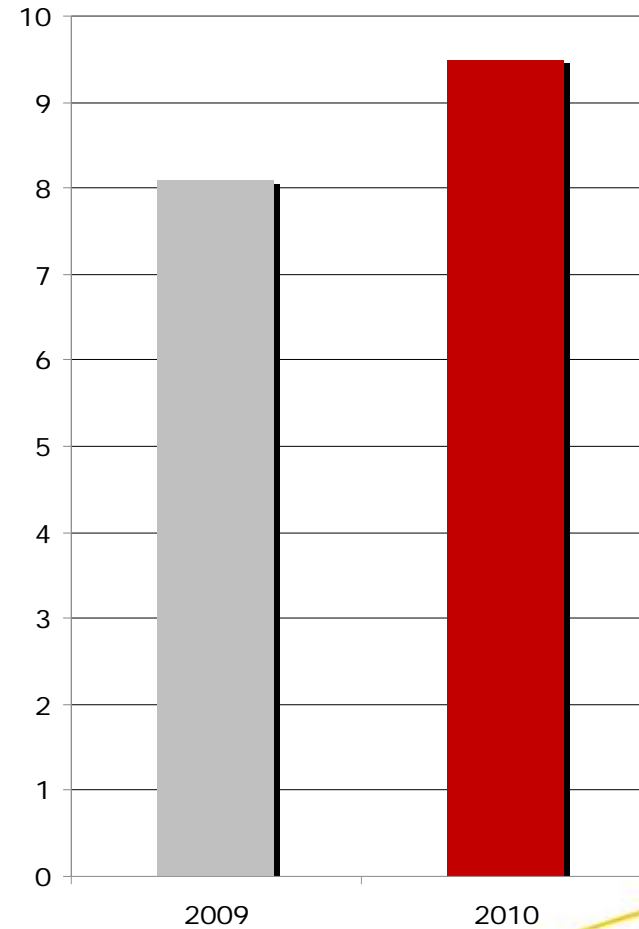
| | 1-6/ 2010 | 1-6/ 2009 |
|----------------------|--------------|--------------|
| Mobile Solutions | 28.6 | 25.4 |
| Enterprise Solutions | 39.3 | 36.5 |
| Digia Group | 67.8 | 61.9 |



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Profitability 1-6/2010

Profitability (EBIT), EUR million



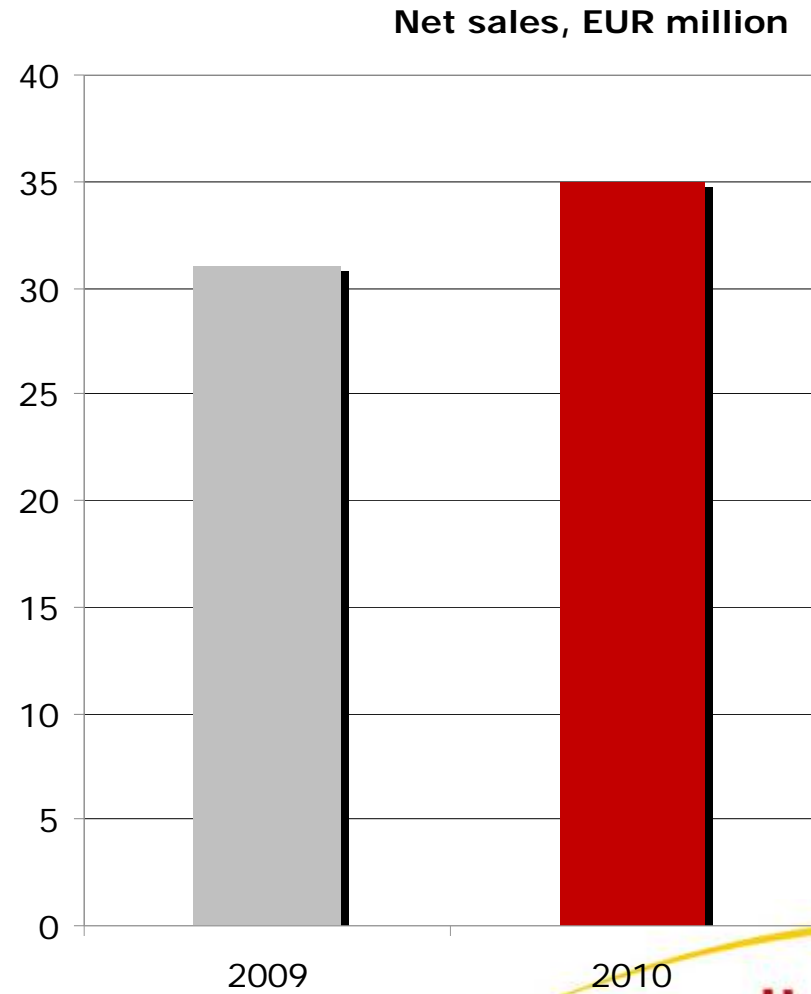
| | 1-6/ 2010 | 1-6/ 2009 |
|----------------------|--------------|--------------|
| Mobile Solutions | 3.6 | 2.1 |
| Enterprise Solutions | 5.8 | 6.0 |
| Digia Group | 9.5 | 8.1 |

Summary 4–6/2010

- Net sales increased even more than in the beginning of the reporting period
 - Consolidated net sales EUR 35.0 million (31.0 MEUR), up 12.9 per cent
- Operating profit increased and on good level
 - Operating profit EUR 4.8 million (4.4 MEUR), up 7.6 per cent
 - Probitability (EBIT-%) 13.6 per cent (14.3 per cent)
- Earnings per share increased to EUR 0.15 (EUR 0.14)

Net sales 4-6/2010

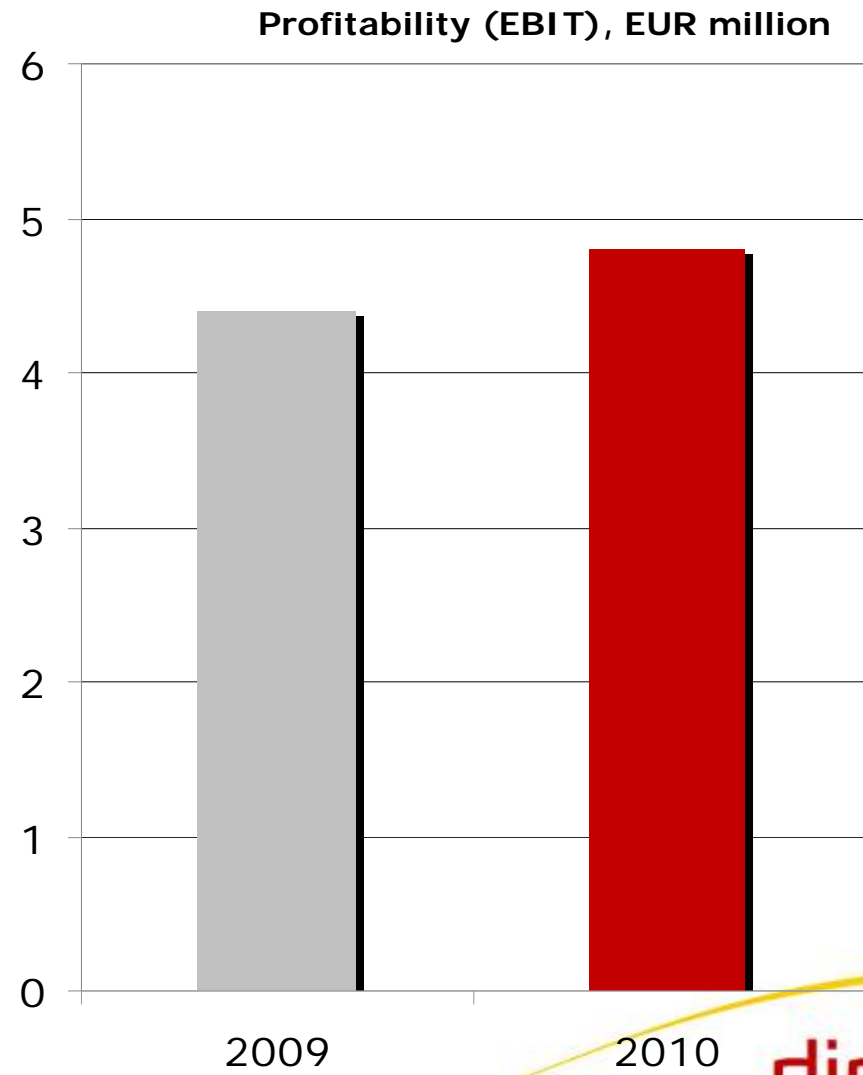
| | 4-6/ 2010 | 4-6/ 2009 |
|----------------------|--------------|--------------|
| Mobile Solutions | 15.1 | 12.1 |
| Enterprise Solutions | 19.9 | 18.9 |
| Digia Group | 35.0 | 31.0 |



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Profitability 4-6/2010

| | 4-6/ 2010 | 4-6/ 2009 |
|----------------------|--------------|--------------|
| Mobile Solutions | 1.8 | 0.7 |
| Enterprise Solutions | 3.0 | 3.7 |
| Digia Group | 4.8 | 4.4 |



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Credit facility

- Company has in February 2009 agreed on a new EUR 50 million credit facility of 3-years term
- One of Company's main targets has been to bolster its balance sheet by decreasing indebtedness
 - During 2009 the Company repaid its interest-bearing liabilities in aggregate by EUR 26.3 million
 - During the reporting period the Company has repaid its interest-bearing liabilities by a further EUR 6.0 million
 - In the end of the reporting period the Company's loans from the credit institutions amount to a total of EUR 23.0 million

Markets and Digia's business



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Markets and Digia's business

- First half of the year went well
 - Net sales increased clearly above the market level
 - Good profitability and strong positive cash flow maintained
- Market situation looks brighter
 - Company estimates that the IT-market will see moderate growth during 2010
 - Company's business in good shape, good basis for growth at least corresponding to the market and maintaining good operative profitability
- Company will systematically develop the operation of the units in China and Russia to form a seamless part of Company's service concept

Markets and Digia's business

- Ongoing technological revolution creates demand for services in the Mobile Solutions business
 - Company has developed expertise in new technology platforms to meet the increasing demand
 - Linux-based software development for smartphones makes up a significant part of the company's entire smartphone development revenue
 - Net sales and especially operating profit have improved significantly from the corresponding period last year
- Enterprise Solutions segment saw increase in net sales but slight decrease in profitability
 - Demand for solutions for Digital business-, ERP- and customer experience management still on good level
 - Investments into e-business competence and resource development as well as relatively low license sales to the logistics and finance sectors slightly impeded the profitability

Outlook and targets for 2010



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Outlook and targets for 2010

- Digia estimates that IT-market will see moderate growth during 2010
- Digia will invest heavily on facilitating growth and expects its own net sales to grow at least corresponding to the market also during the end of the year. Favourable development applies to both operating segments.
- Digia expects to be able to maintain good profitability of its operative business also during the rest of the year
- In addition to looking after the good operative profitability level Digia will aim at maintaining strong positive cash flow
- Moderate internationalisation will continue as Digia will actively search for possibilities to develop its product business. Focus is especially on the development of the business in Russia

Thank you!

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www.digia.com

The Digia logo is located in the bottom-left corner of the slide. It consists of the word "digia" in a white, lowercase, sans-serif font, set against a dark red background. The background of the entire slide features a decorative pattern of overlapping, wavy lines in shades of red, orange, and yellow, creating a sense of movement and energy.

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