



BUILDING REAL-TIME ENTERPRISES

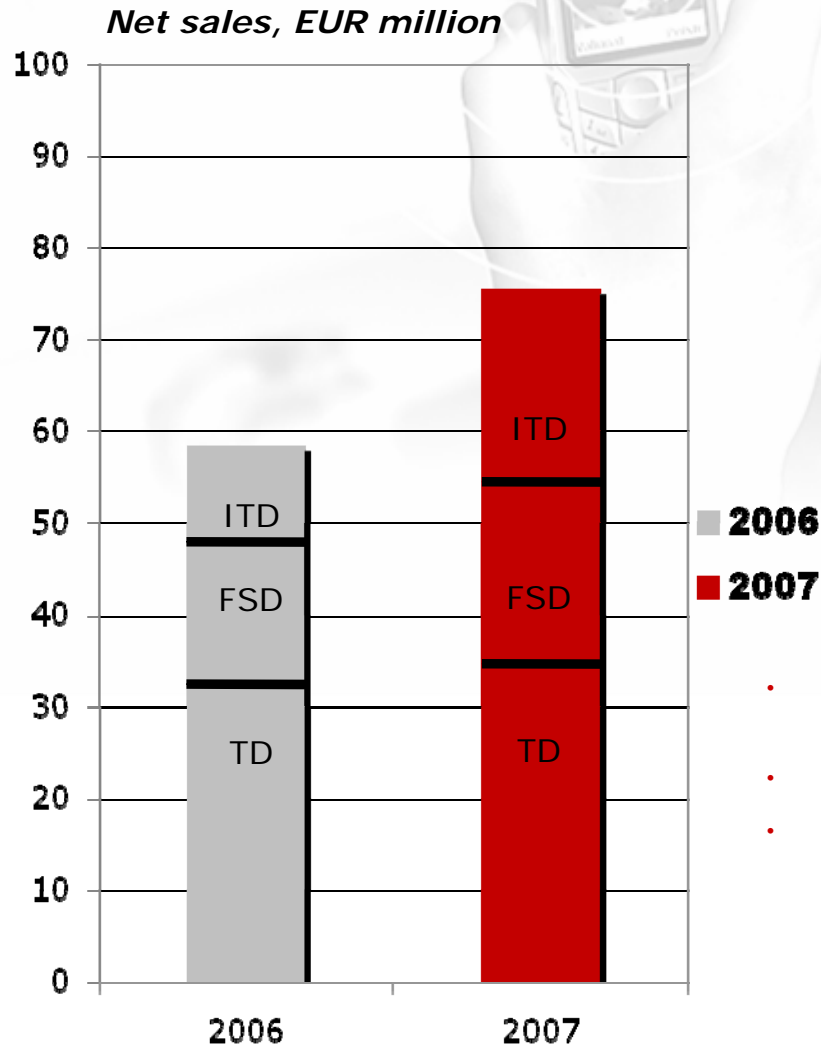
SYSOPENDIGIA Plc

Interim Report Q3/2007

30.10.2007

Juha Sihvonen
Interim CEO
SYSOPENDIGIA Plc

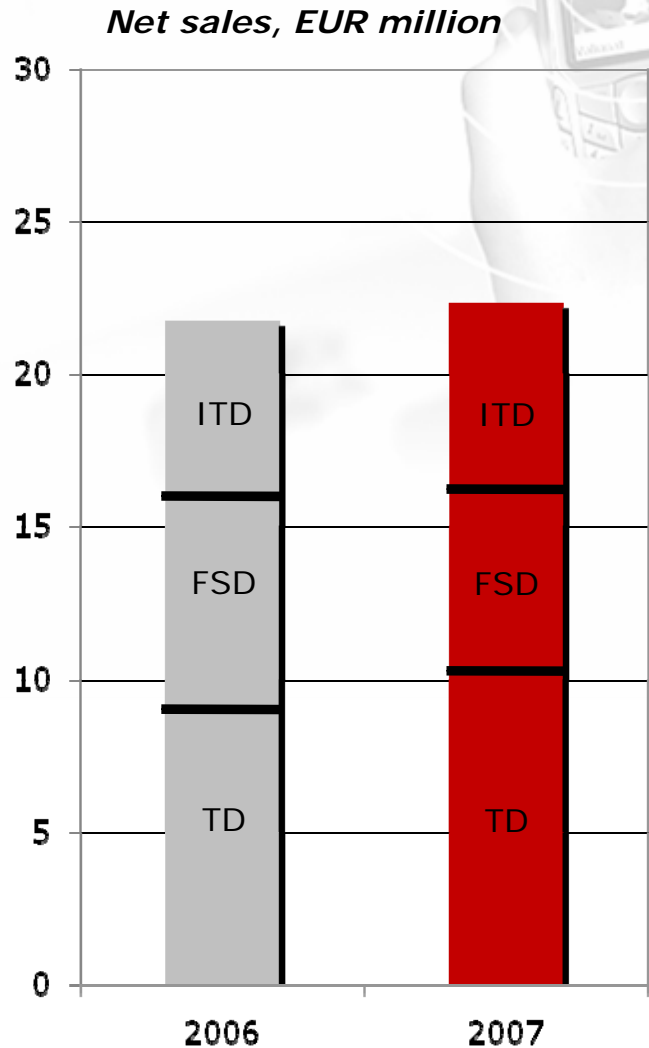
Consolidated net sales (1-9) 2007



	1-9/2007	1-9/2006
Telecommunications	34.0	31.7
Finance and Services	19.9	16.2
Industry and Trade	20.9	10.4
SYSOPENDIGIA	74.8	58.3

- Consolidated net sales EUR 74.8 million, up 28.2 per cent year on year
- Pro forma growth 3.5 per cent
- Product business accounted for 17.9 per cent of net sales, up 81 per cent

Consolidated net sales (7-9) 2007

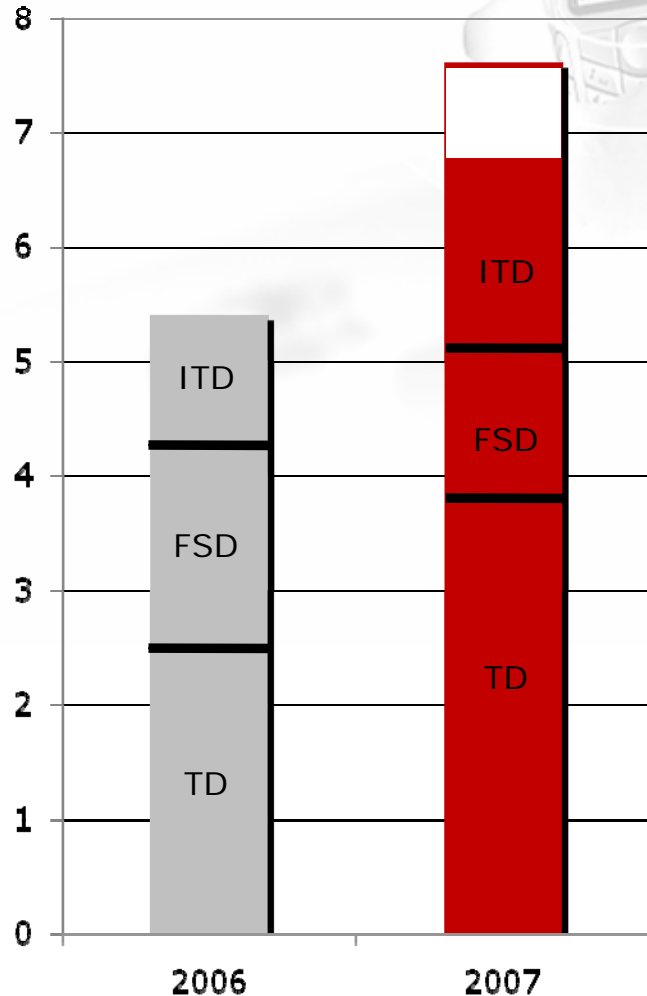


	7-9/2007	7-9/2006
Telecommunications	10.2	9.2
Finance and Services	6.4	6.6
Industry and Trade	6.1	5.9
SYSOPENDIGIA	22.6	21.7

- Consolidated net sales EUR 22.6 million, up 4.5 per cent year on year
- Pro forma growth 3.4 per cent
- Product business accounted for 18.7 per cent of net sales, up 8 per cent

Consolidated operating profit(1-9) 2007

Operating profit, EUR million

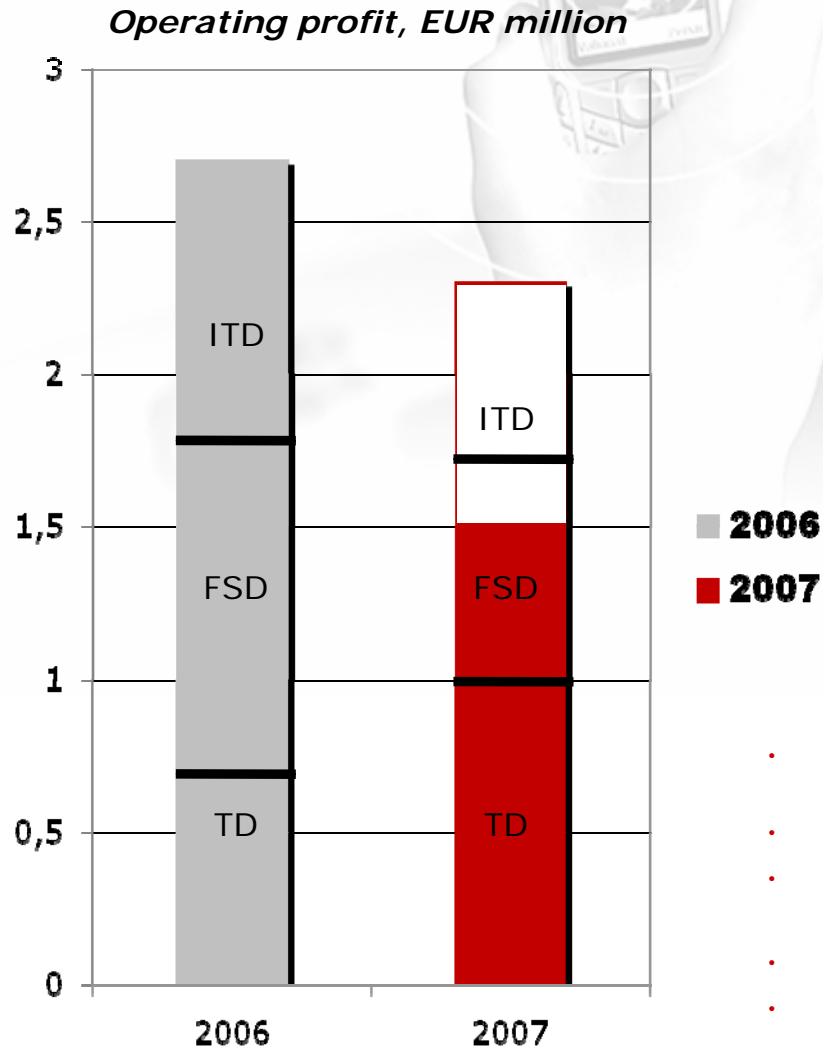


■ 2006
■ 2007

	1-9/2007	1-9/2006
Telecommunications	3.9	2.5
Finance and Services	1.2	1.8
Industry and Trade	2.5	1.1
<i>Unallocated one-off expenses</i>	- 0.7	
SYSOPENDIGIA	6.9	5.4

- Consolidated operating profit EUR 6.9 million, up 27.9 per cent year on year
- Profitability (EBIT) 9.2 per cent
- Operative profitability before one-off expenses 10.4 per cent
- Earnings per share: EUR 0.16 (1-9/2006: EUR 0.17)
- Q3 results include unallocated one-off expenses of MEUR 0.7 and app. MEUR 0.2 one-off expenses allocated to segments

Consolidated operating profit (7-9) 2007



	7-9/2007	7-9/2006
Telecommunications	1.0	0.7
Finance and Services	0.7	1.1
Industry and Trade	0.5	0.9
<i>Unallocated one-off expenses</i>	- 0.7	
SYSOPENDIGIA	1.5	2.7

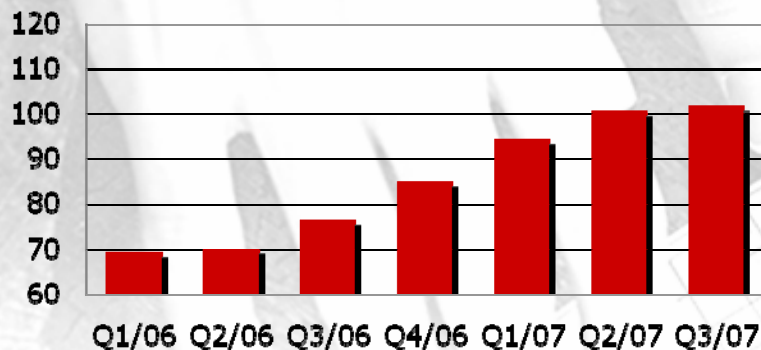
- Consolidated operating profit EUR 1.5 million, down 44.0 per cent year on year
- Profitability (EBIT) 6.7 per cent
- Operative profitability before one-off expenses 10.9 per cent
- Earnings per share: EUR 0.03 (7-9/2006: EUR 0.08)
- Q3 results include unallocated one-off expenses of MEUR 0.7 and app. MEUR 0.2 one-off expenses allocated to segments



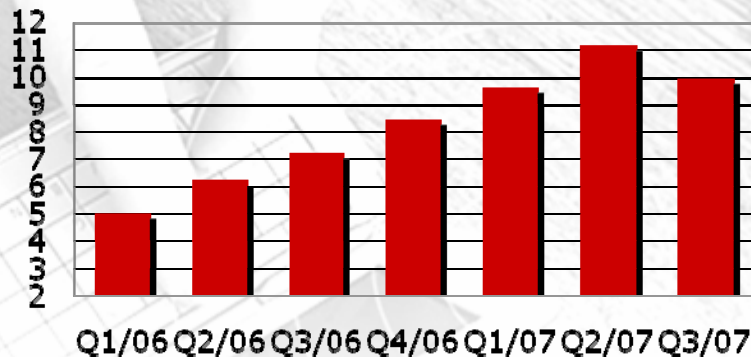
Overview of the reporting period

Overview of the reporting period

Rolling 12 month Turnover



Rolling 12 month Operating profit



- SYSOPENDIGIA's business continued to make good progress
- SYSOPENDIGIA achieved organic growth of 3.5 per cent
 - Telecommunications, 7.3 per cent
 - Trade and Industry, 4.4 per cent
 - Finance and Services, negative of 2.6 per cent
- Operative profitability was at a healthy level but period's overall profitability was burdened by the one-off cost items
- The company's net sales fell short of targets set for the third quarter but due to strong demand it will continue to implement its strong recruitment policy

Overview of the reporting period

- SYSOPENDIGIA carried out an acquisition in support of its strategy and internationalisation by acquiring a Swedish financial software company
 - With acquisition of Capital C AB, SYSOPENDIGIA strengthens its operations as well as product and solution offerings in the financial sector for the Nordic market
 - Capital C's product portfolio consists of the Claes product and the Moonray product family
 - The Claes back-office system is used by some of the largest financial players in the Nordic region

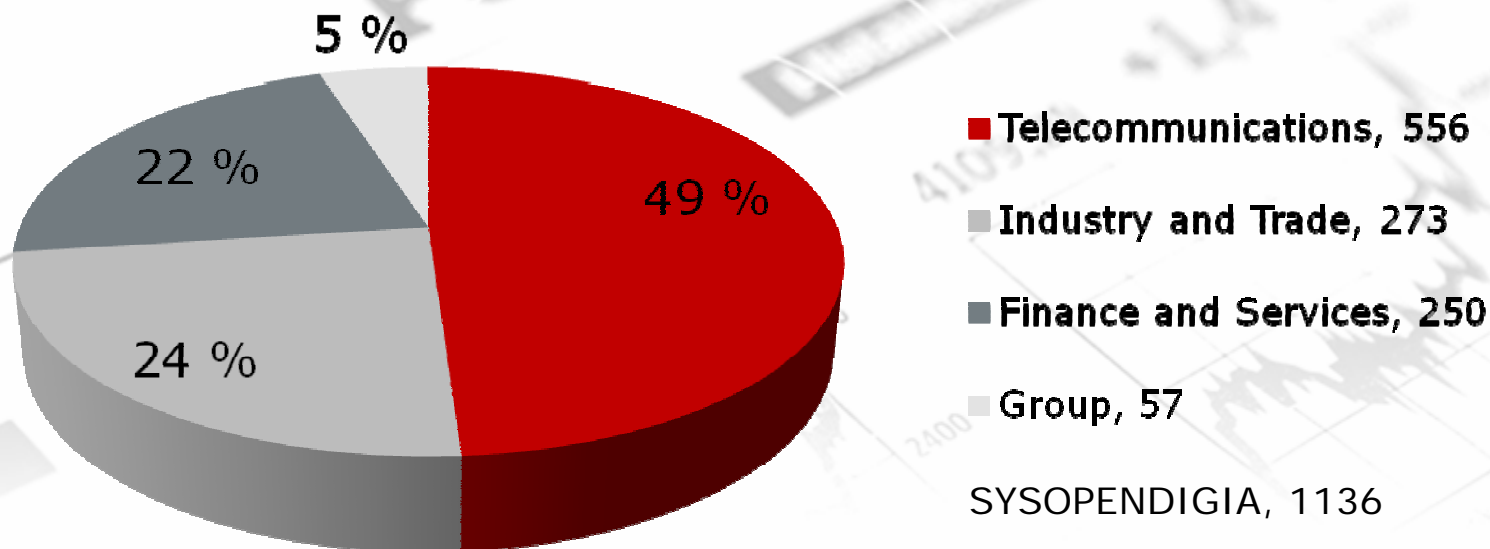


Overview of the reporting period

- Several new projects and customer relationships
 - E.g. co-operation project to supply Kela (the Social Insurance Institution of Finland) with a nationwide electronic patient record system and the information systems needed in the implementation of electronic prescription transmission
 - Several new customer relationships in enterprise resource planning system sales for industry and trade
- Successful investments in customer relationships and offerings, as well as excellent project delivery capacity, enabled strong organic growth in Telecommunications
- Good progress in developing and offering the Group's entire portfolio to existing customers but still a lot of untapped potential in terms of utilising the offering of the entire Group in all of its key customer segments

Personnel

Personnel by divisions

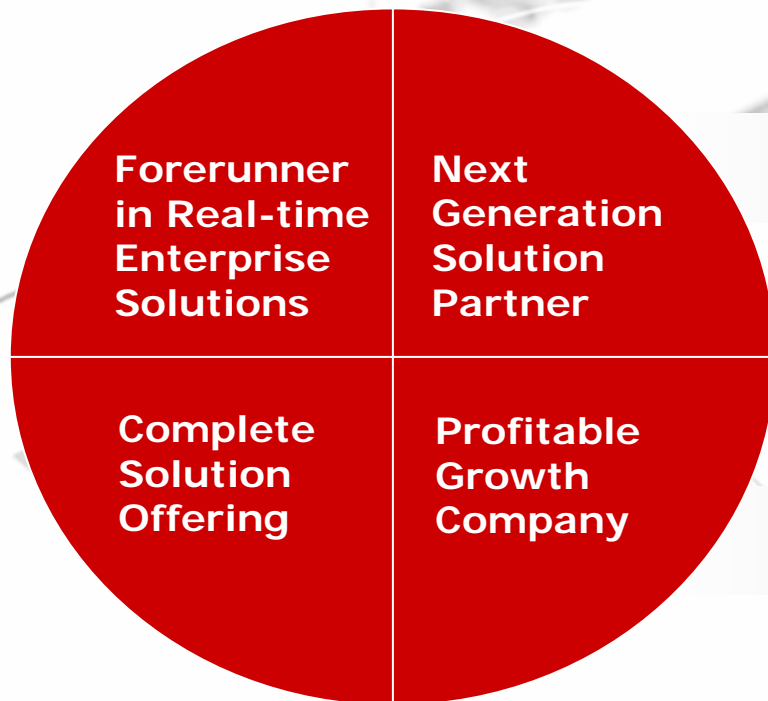


- On 30 September 2007, the number of Group employees totalled 1,136, up by 49, or 4.5 per cent, from the staff number on 31 December 2006 (2006: 1,087)
- During the reporting period, the number of employees averaged 1,106, showing an increase of 125, or 12.7 per cent, (2006: 981) over the same period a year ago



Enterprise Online

Our Vision



Revenue 2010 over 200MEUR
EBIT beyond 10%

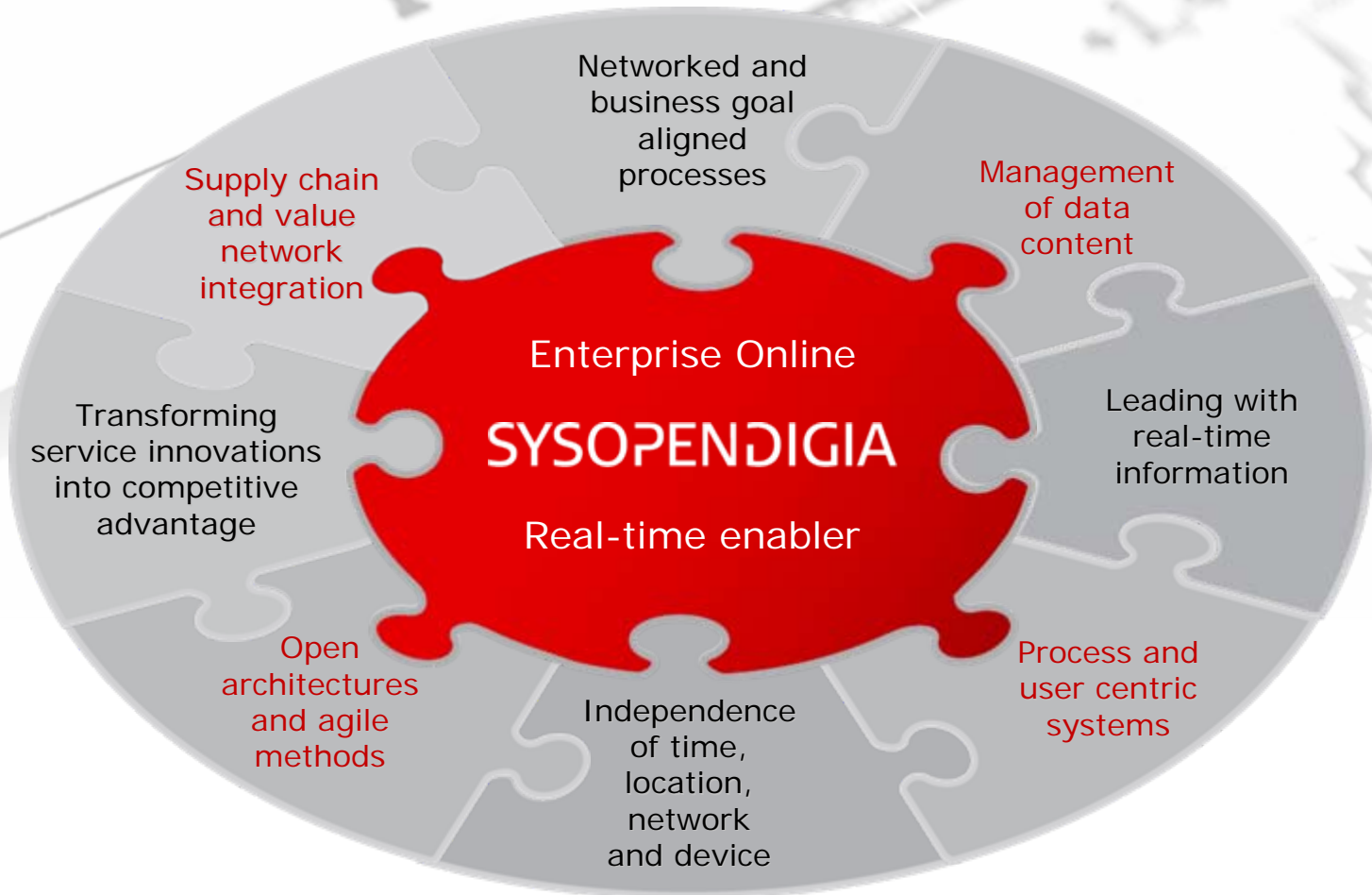
Multi-country approach
and international offering

Most desired employer
in ICT sector

Enterprise Online

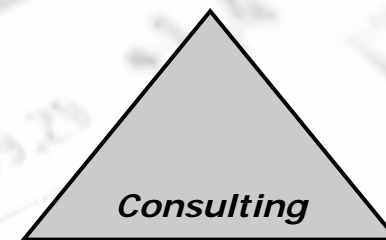
We are the preferred partner for our strategic customers to bring them sustainable competitive advantage with online enterprise solutions.

Enterprise Online



Utilization of SYSOPENDIGIA's Entire Offering Portfolio, some examples:

- **Solutions for Technical wholesale**
 - Enterprise by SYSOPENDIGIA
 - eEngine Portal by SYSOPENDIGIA
 - iSuite Integration by SYSOPENDIGIA
 - @Hand Mobile by SYSOPENDIGIA
 - Business intelligence solution by Cognos
- **Equity Trading Backoffice**
 - Samstock by SYSOPENDIGIA
 - Moonray by SYSOPENDIGIA
 - Business intelligence by Business Objects
 - Customer specific ECM
 - Integration by Microsoft
- **Mobile Phone Product Creation Service**
 - Mobile Platform development services
 - User Experience by SYSOPENDIGIA
 - Remote Phone Management and Test Automation
- **Information System for Associations and Trade Unions**
 - Open Point Product-line by SYSOPENDIGIA
 - Database and Application Server by Oracle
 - Application Management and Support by SYSOPENDIGIA
 - Hosting by selected partner



Business Domain Solution

Own Product-1

Own Product-2

Own Product-3

Own Services

Partner Product

Partner Service

Market Segment



Markets and Future outlook

Markets

- The annual growth estimate for the consulting and system integration market varies between 2.3 and 6.4 per cent, depending on the market analyst (Gartner 2007, EITO and IDC 2006)
- Customers require a reliable strategic partner capable of supplying sophisticated solution packages and managing services throughout the lifecycle of the customer's applications
- ICT market demand is anticipated to focus on outsourcing, contract engineering, extensive turnkey deliveries and the integration of standard software products
- Existing systems will be developed through portals, eBusiness solutions, business intelligence and mobile solutions as well as RFID technology and payment cards
- Strategic development projects increasingly involve wireless and mobile solutions based on the product platform architecture

Future outlook

- The Group adheres to its long-term target for average net sales growth of 25 per cent
- The Group regards growth as fundamental to strengthening its market position, developing a sufficient range of products and services, and providing services throughout the customer lifecycle
- For the full-year 2007, SYSOPENDIGIA continues to estimate its net sales to amount to approximately EUR 101–103 million and profitability (EBIT rate) to 9–11 per cent
- For the year 2008, the company aims to achieve strong organic growth while continuing its internationalisation in a controlled manner in line with the corporate strategy. Alongside these, the goal is to maintain profitability at a level of over 10 per cent



Thank You!

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www.sysopendigia.com